

Halie Kim

(404) 966-5751

5682 Ashleigh Walk Dr.
Suwanee, GA 30024

haliekim2235@gmail.com

www.linkedin/in/halie-kim

Motivated Finance and Management student at the University of Georgia with experience in consultative selling, luxury hospitality, and client relationship management. Currently completing high-ticket sales training through SheSells Academy. Experienced in building trust, uncovering client needs, and driving purchasing decisions in customer-facing environments.

EDUCATION

University of Georgia , <i>Terry College of Business</i> , Athens, GA	May 2028
• Majors: Bachelor of Business Administration in Finance and Management • GPA: 3.81/4.00	
London School of Economics and Political Science , <i>LSE Summer School</i> , London, United Kingdom	July 2026
Georgia State University Perimeter College , <i>Honors College</i> , Atlanta, GA	May 2025
• Major: Associate of Business Administration	

EXPERIENCE

SheSells Academy with Shelby Sapp , <i>High-Ticket Sales Student</i>	May 2026 – Present
• Trained in consultative sales, objection handling, discovery calls, buyer psychology, and value-based selling frameworks • Conducted mock sales conversations focused on identifying client pain points, building trust, and guiding prospects toward purchasing decisions • Developed proficiency in sales call analysis, needs assessment, and relationship-driven communication strategies	
Pi Sigma Epsilon , <i>Cohort Member</i> , Athens, GA	January 2026 – Present
• Selected as 1 of 52 members from a pool of 200+ applicants through a competitive multi-stage recruitment process • Participate in sales training, prospecting exercises, case competitions, and consultative selling workshops • Collaborate on client-focused sales projects emphasizing persuasion, communication, and relationship-building	
ANKR Entertainment , <i>Operations Intern</i> , Atlanta, GA	May 2023 – June 2023
• Coordinated with cross-functional teams to execute high-impact events(500+ attendees), ensuring smooth logistics and engaging attendee experiences • Translated and documented communications between Korean company officials and ANKR's departments, enhancing operational efficiency and supporting long-term strategic initiatives • Supervised a team of 10 staff members during live events, delegating responsibilities and resolving issues in real time to maintain seamless operations	
MF Sushi Bar , <i>Fine Dining Server</i> , Alpharetta, GA	March 2022 – Present
• Generated over \$10,000 in weekly sales through personalized recommendations, upselling premium menu items, and creating tailored guest experiences • Built rapport with 50-100+ guests per shift, uncovering preferences and guiding purchasing decisions in a fast-paced luxury hospitality environment • Maintained a high level of repeat clientele through relationship-building, trust, and exceptional customer service • Trained and mentored new team members on communication, guest engagement, and sales-focused service techniques	
SRP Entertainment , <i>Girl Group Trainee</i> , Seoul, South Korea	February 2021 – March 2022
• Chosen as 1 of 2 trainees from a pool of 200+ candidates through a multi-stage audition process • Completed intensive professional training in performance, communication, and team collaboration in a high-pressure environment, applying feedback to improve teamwork and leadership while adapting to a new culture and language • Developed coachability, resilience, and the ability to perform under pressure in a highly competitive environment	

SKILLS & INTERESTS

Skills: Korean (Fluent)

Interests: Cooking, History, Tea Enthusiast